KETTERING TOWN COUNCIL REPORT FOR INFORMATION

Item No:- ME22/51

| Committee:- | Markets and Events Committee |
|-------------------|-------------------------------|
| Date:- | 1 st February 2023 |
| Author:- | Martin Hammond, Clerk |
| Report Title:- | GENERAL MARKET PERFORMANCE |
| ·Wards Affected:- | William Knibb |

1. Purpose of Report

To provide a regular report on the performance of the general market

2. Information market performance 10th June 2022 – 31st August 2022

a. General Market - Trader numbers

| | Regular Traders represented | No of pitches hired on average/day | New traders (in addition to columns 1- 2) | Traders leaving in the last month |
|------------|--------------------------------|--|---|---|
| Wednesdays | 2 | 2 | Occasional | 0 |
| Fridays | 5 | 11 | 3 from 14 th July | 1 |
| Saturdays | 5 | 8 | 3 from July 15 th | 0 |
| TOTAL | 10 | 16-17 | | 5 |

During December, there were a couple of new traders just present fort the Christmas season which traded most weeks.

Of the four new permanent traders who had started since October, (clothes, records/CDs, art and bakery), one has stopped coming, but a fifth inquiry may turn into bookings later in the year. January is always a poor month for the market, so no further uplift will be likely until early spring.

All the regular Wednesday market traders now provide their own gazebo so labour costs for this day for stall provision has reduced. Some other traders have made some bookings to explore the value of Wednesday trading, so there are still some labour costs, and during winter, traders may want to revert to the more robust KTC stalls from those that they own.

3. Administrative issues

- a. All VAT payments made by traders have been refunded.
- b. There have been two complaints about traders since the last meeting one concerning the location of a trader outside the Toller Church on Christmas Eve and in January and one in relation to the trading practice of another trader.
- c. The outstanding trading standards inquiry has recently been concluded. Other action is being considered.
- d. The market was cancelled on Saturday 14th January because of high winds.

4. Costs and income

Costs as at end of January 2023

| Cost | To date (after 10 months) | Original budget provision |
|-----------------------|---------------------------|---------------------------|
| Market labour | £15430.16 | £22500 |
| Rates | £4006 | £4815 |
| NABMA Membership | £369 | £369 |
| Supplies and services | £44 | £316 |
| TOTAL | £19849 | £28000 |

Income Received or outstanding as at 23rd January 2023

| Cost centre | Item | Received | Due |
|-------------|-----------------------|----------|-------|
| | | | |
| Markets | General markets | £5095 | £ 176 |
| | Street Food Saturdays | £ 456 | £ 0 |
| | Christmas markets | £1020 | £ 0 |
| | Other events | £ 12 | £ 0 |
| Sub total | | £6583 | £ 176 |
| Events | Kettfest | £ 132 | £ 0 |

Projecting from the first ten months of the year and eight months of charging, the likely outturn costs will be £24,000 and the likely income level will be £8500, leaving a projected deficit of £15,500 compared to the £10,000 provided for in the budget.

Background Papers

Accounting system, bookings data, emails